

Venture Capital Analyst

at New Ventures

Remote, Colombia-based

New Ventures is seeking a Venture Capital Analyst with a passion for investing, impact, and innovative financial design to help support our Colombia-based program. This is a great opportunity for someone with strong investment acumen, financial analysis skills, creative thinking abilities, and proven commitment to social change.

ABOUT NV

New Ventures (NV) was launched in 2004 with the intention to catalyze companies with social and environmental impact that contribute to the development of Latin America. To date, New Ventures efforts address a wide spectrum of market needs: 1) ACCELERATION - support of 130 early stage startups annually across 5 programs and 15 countries, 2) FINANCING - commitment of over USD \$50 million in equity and flexible loans to early and growth stage businesses, and 3) ECOSYSTEM BUILDING - through annual gatherings like the FLII as well as leadership roles in global networks like Toniic and GSG, NV maintains a strong and active network of entrepreneurs, investors, intermediaries, and experts in Latin America and beyond. In addition, NV is expanding its presence to local hubs in Argentina, Peru, Chile, and Colombia in order to deepen its local presence beyond Mexico, benefit from new insights, and significantly expand its market understanding and reach.

Building on this successful track record, NV believes there is an untapped potential to more effectively connect investment ready businesses with investors. By leveraging its experience, network, substantial pipeline, and local presence, the innovative finance (NV.IF) team aims to bridge the capital supply-demand gap by providing targeted support to investors looking to deploy impact capital in the region. The NV.IF team provides three levels of engagement to its partners, all of which can be tailored to meet the needs of the individual investor: 1) sourcing, 2) due diligence (including on-site visits), and 3) investment thesis and product design.

Position Summary

The Venture Capital Analyst will report to the Head of Innovative Finance at New Ventures. The role will focus on developing appropriate investment theses, sourcing new investment opportunities, evaluating and supporting entrepreneurs, and conducting due diligence. The Analyst will use their skills to evaluate the market positioning, scalability, and viability of social enterprises in Colombia aiming to generate market-rate returns across a number of sectors. As the sole on-the-ground representative for NV, the Analyst will also be required to maintain relationships with key stakeholders in the space – from entrepreneurs, to investors, policy makers, and subject experts.

Responsibilities will include:

- Conducting market research to support project-specific investment theses across a number of sectors
- Engage with entrepreneurs to evaluate new investment opportunities
- Create investment summaries on potential investments (both in Spanish and English) and provide recommendation to the investment committee
- Conduct any necessary due diligence to verify assumptions, including interview calls and on-site visits
- Maintain an engaged and active network of stakeholders by helping to host events (both virtual and in-person) and identifying and attending key networking gatherings

Qualifications

A successful candidate will meet the following criteria:

- Minimum of 2 years of professional experience related to the financial sector, consulting, private equity, venture capital, or start-up ecosystem
- Personal motivation to build a more inclusive economy and address complex, systemic issues
- Deep interest in entrepreneurship and venture capital
- Proven experience in financial analysis and modeling
- Strong investment acumen and understanding of competitive markets
- Understanding of venture capital investing, including terms, capital structure, and investment process
- Strong ability to take initiative with research and analysis and work independently in a remote setting
- Ability to present investment ideas clearly to an executive committee
- Ability to speak and write fluently in both Spanish and English
- A Bachelor's degree required

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